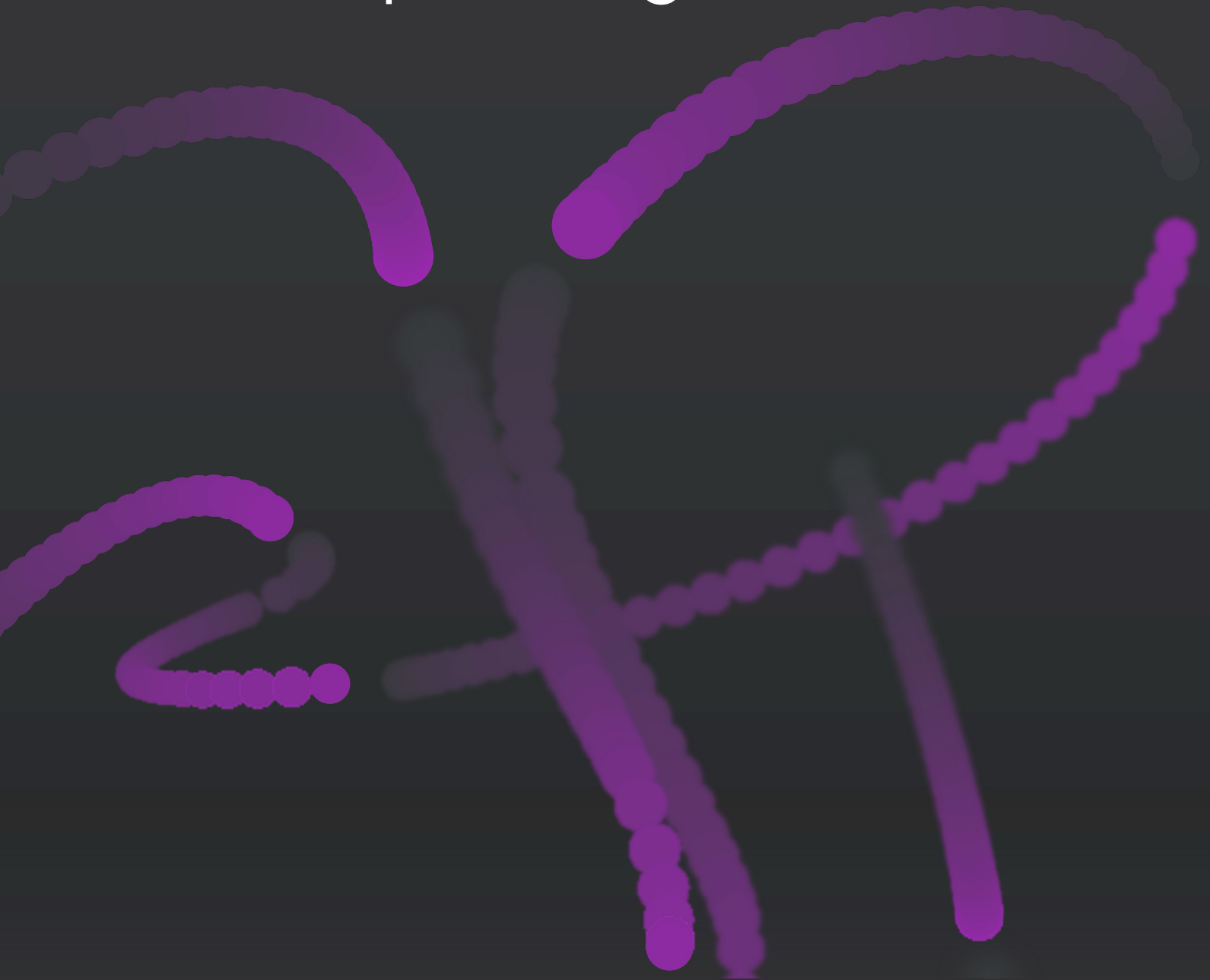


# Offense and Defense in one package



# We are METABASE Q

The fast, trusted way to secure your business.

Metabase Q is the leading end-to-end cybersecurity platform focused on Latin America.

We help your business get and stay secure through an integrated platform suite of Red Team, Blue Team, and Purple Team services and technologies.



## Why Metabase Q



### Better Value

- Better value than building a security program alone
- Leverage existing investments



### Faster Outcomes

- Streamlined deployment
- Time-tested security playbooks enable rapid improvements





### Stronger Protection

- Expert expertise
- Full coverage, visibility and control
- Modern approach

## Global Reach with Regional Expertise

We take global best practices and combine them with our leading regional expertise

-  Personnel
-  Offices

### Trusted by the best



### Partnered with the largest



Our Solutions

 **BATUTA RED**  
Find your gaps

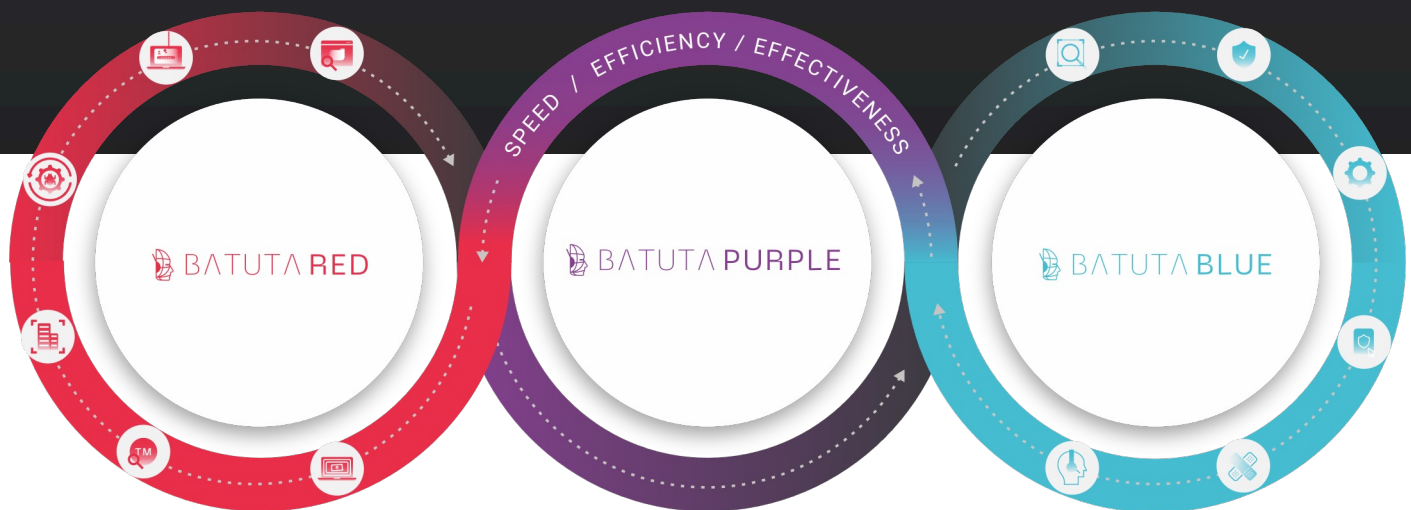
 **BATUTA BLUE**  
Protect & Respond

 **BATUTA PURPLE**  
Integrated Solution

## BATUTA PURPLE

**Metabase Q offers the BATUTA Purple Platform – an all-in-one, subscription-based service that combines different cybersecurity services into an integrated solution.**

We integrate best-in-class capabilities into a comprehensive portfolio, supported by our proprietary threat intelligence and automation, and providing the greatest possible visibility and control. We activate, analyze, and protect in a single solution.



## Offense and Defense All In One

**The combination of Red Team and Blue Team services enables your company to have security that is continuously evolving and adjusting to current risks.**

- Test, measure, and improve people, process, and technology
- See how an attack looks like on your organization’s network to understand the risk before incurring the damage or costs of an actual breach
- Effectively fix and remediate problems as they are uncovered
- Continuously improve your organization’s security and prioritize the security budget spending to address identified gaps

## How to start

**Combine Offense and Defense with BATUTA Purple for maximum & agile results.**

Our most popular solution, BATUTA Purple combines threat hunting, Red and Blue team services, and technologies into one package, making it easy to deploy and level up.

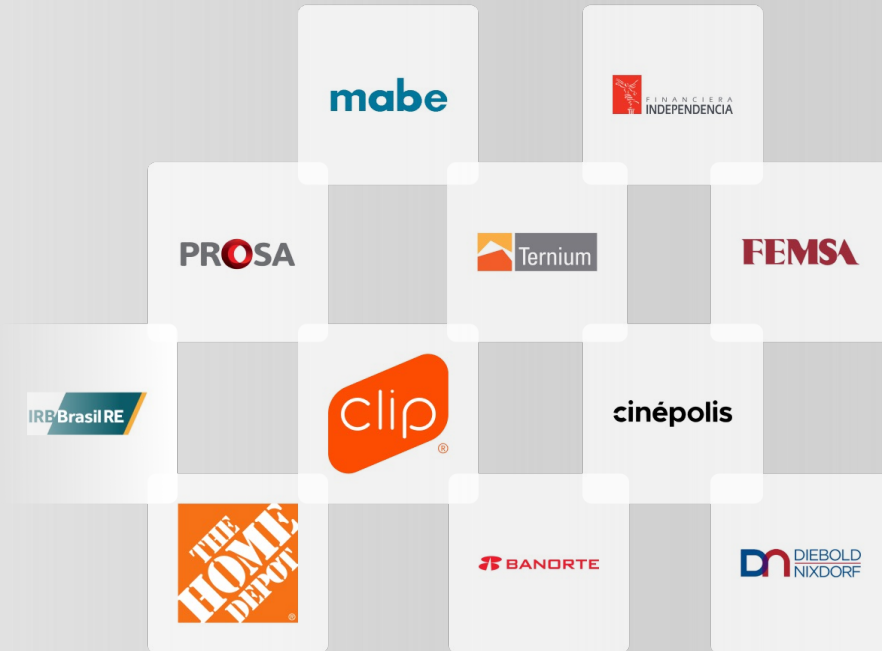
[Try it now](#)

<sup>1</sup>Advanced Persistent Threats



## Strength in Numbers

The largest and fastest growing companies have joined forces with Metabase Q to secure their businesses.



## What you'll need

### Foundational Tools

- Vulnerability Management
- Endpoint Management
- Security Information and Events Management
- Compliance
- Orchestration and Automation
- Threat Intelligence
- Breach & Attack Simulation
- Data Analytics
- Workflow platform

### The Process

- Security Team hiring and retention
- Blue Team activities
- Red Team activities
- Alert management
- Security Roadmap
- Development
- Security Playbooks
- Threat Intelligence
- Management
- Researching new technologies
- Metrics and dashboards
- Compliance dashboards

### The People

- Security Manager / CISO
- Project management
- Compliance management
- Security analysts
- Malware analysts
- Penetration testers
- Sys Admins
- Data Scientists



**We replace the need for these specific tools in our core BATUTA Purple Offering**

**We utilize best-in-class approaches from our global customer base to create maximum value for each individual company**

**We train and equip a top teams who is focused on improving your security. Our approach enables your teams to be as involved as they want to be.**

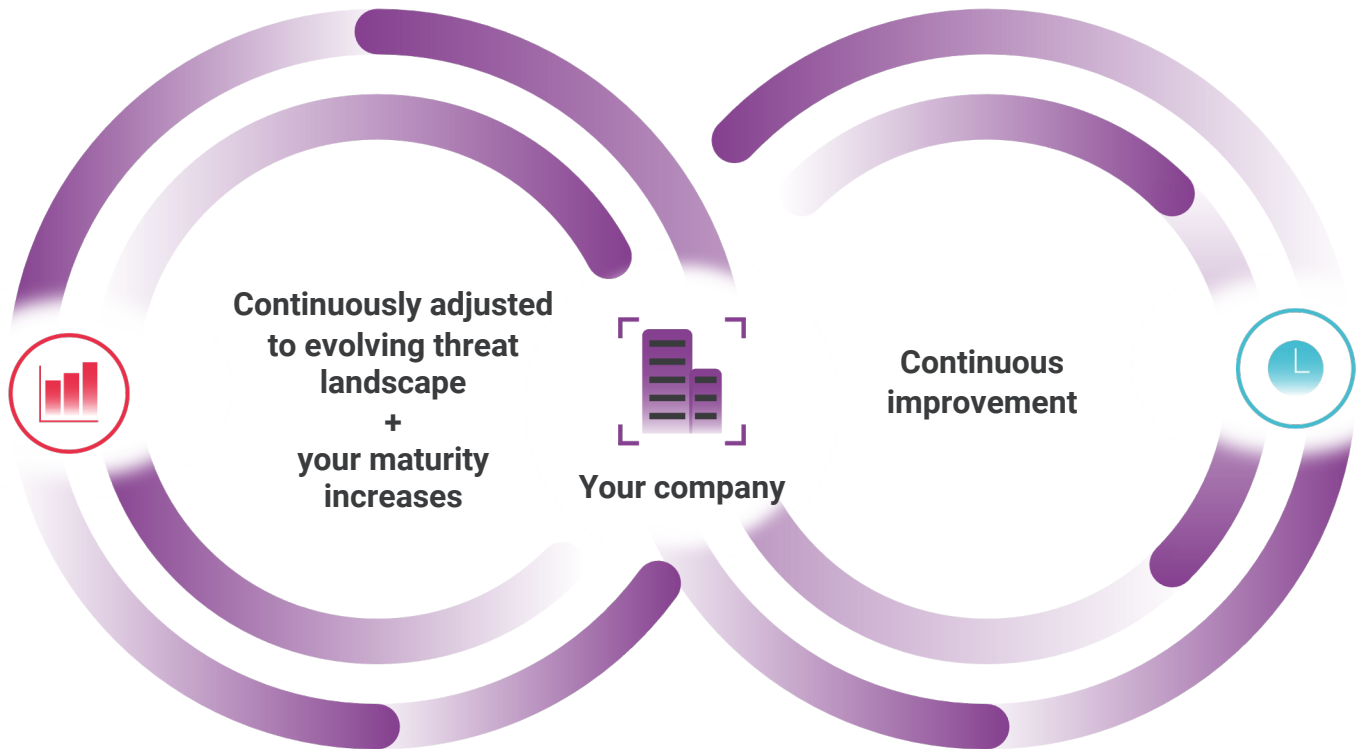
## Do It Yourself (DIY)

You purchase, install, integrate, manage, and monitor these different tools on your own

You create and maintain these discrete processes at your organization, often hiring 2x the people for specific tasks

You hire and manage a team for your security practice

## Our Agile Cybersecurity Model and Pricing



Our Cybersecurity Solutions are offered on a monthly subscription with add-ons



### BATUTA RED

Continuous APT Simulation included in platform fee

[Learn more >>](#)



### BATUTA BLUE

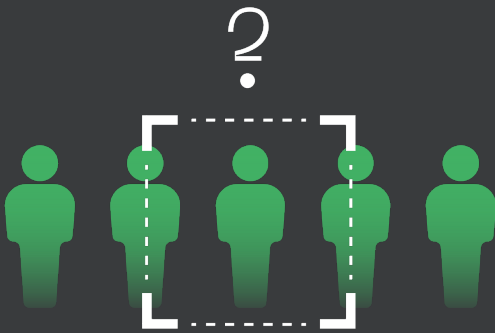
Blue Team remediation bundles available through credit purchases\* for your evolving needs. Option for additional technology add-ons depending on your required solutions

[Learn more >>](#)

\* Credits enable you to access to a pool of experts across cybersecurity specialties

## Metabase Q Credits

We designed our credit system to make it easier to access the experts help you need



### Do it Yourself (DIY)

- Team of 5 with different specialties
- Difficult to find the people when you need them
- The skill sets needed for your company's security evolve over time
- Training and retaining is expensive



### Metabase Q

- Pool of experts based on your specific needs at any given time
- We evolve with your company needs and maturity
- Our rotating model with credits makes it simpler and cost efficient

|                                 | <br><b>Initial</b><br>Replace legacy anti-virus with our unique anti-ransomware and integrated threat intelligence offering | <br><b>Pro</b><br>Unified company protection with security validation and expanded visibility.<br><i>Recommended for SMBs</i> | <br><b>Complete</b><br>Fully-managed turn-key modern 24/7 cybersecurity protection<br><i>Recommended turn-key enterprise offering</i> |
|---------------------------------|--|---|--|
| <b>BATUTA PURPLE</b>            |  |   |  |
| <b>Threat Intel</b>             | 1 domain, 5 IPs, 1 brand   | 3 domains, 20 IPs, 3 brands, 10 VIPs, 2 per year  | 3 domains, 20 IPs, 3 brands, 10 VIPs, Continuous   |
| <b>Attack Vectors</b>           |  |   |  |
| Endpoint                        |  |   |  |
| Anti-ransomware                 | ✓  | ✓   | ✓  |
| IT Hygiene                      | ✓  | ✓   | ✓  |
| Protection                      |  | +   | ✓  |
| Mobile                          |  | +   | ✓  |
| Email                           |  | +   | ✓  |
| Data                            |  | +   | ✓  |
| Cloud & SaaS                    |  | +   | ✓  |
| Network                         |  |   | +  |
| Identity                        |  |   | +  |
| IoT                             |  |   | +  |
| <b>Process</b>                  |  |   |  |
| Platform Administration         | ✓  | ✓   | +  |
| 8 hrs x 5 days a week           |  | +   | +  |
| 24 hrs x 7 days a week          |  | Light   | Full   |
| Alerts Management & Correlation |  |   | +  |
| Technology Integration          |  |   | +  |
| Orchestration & Automation      |  |   |  |
| <b>People</b>                   |  |   |  |
| Awareness                       | 1 campaign per year, max 100 emails, 1 talk  | 2 campaigns per year, max 1,000 emails, 4 talks   | Full awareness campaign  |
| CISO as a Service               |  | 10 hrs per month  | 50 hrs per month   |
| Incident Response Retainers     |  | +   | +  |
| <b>APT Simulation</b>           |  |   |  |
| Spear Phishing                  | ✓  | ✓   | ✓  |
| Social Engineering              |  | +   | ✓  |
| Endpoint & Ransomware           | +  | ✓   | ✓  |
| Data Exfiltration               |  | +   | ✓  |
| Lateral Movement                |  | +   | ✓  |
| Continuous Security Validation  | +  | +   | +  |

\*only for annual subscriptions



When your security  
works, your future works.

Build a better base with Metabase Q

[contact@metabaseq.com](mailto:contact@metabaseq.com)  
+52 55 2211 0920



Experiencing a  
breach or have  
questions,  
contact us.

// Better Base, Better Future

 **METABASE Q**